



KOZMINSKI UNIVERSITY

REGULAR COURSES OFFER FOR INCOMING EXCHANGE STUDENTS IN 2015/2016

The number of spots on each course is limited. The courses will be selected by the student in the Kozminski Virtual University 2 weeks before the semester starts following the rule “first come, first served”.

Fall Semester 2015/2016	Hours	ECTS points	Major	Level	Year of studies	Semester
Polish for exchange students	30	3	all majors	BBA and MSC	all years	Fall
EU Environmental Law	20	4	Law	BBA and MSC	all years	Fall
Legal English Writing	20	4	Law	BBA and MSC	all years	Fall
International Criminal Law	20	4	Law	BBA and MSC	all years	Fall
European Courts of Justice: Judgements	20	4	Law	BBA and MSC	all years	Fall
Common and civil law tradition – comparison of western, legal cultures	20	4	Law	BBA and MSC	all years	Fall
Law and Pop Culture	20	4	Law	BBA and MSC	all years	Fall
Electives will be available in June						
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Foreign Language (Spanish and German)	30	2	Finance & Accounting	Bachelor	3 rd	Fall
Business Plan	30	3	Finance & Accounting	Bachelor	3 rd	Fall
Business Simulation Game	30	2	Finance & Accounting	Bachelor	3 rd	Fall
Financial Reporting	30	3	Finance & Accounting	Bachelor	3 rd	Fall
International Accounting and Finance	30	2	Finance & Accounting	Bachelor	3 rd	Fall
Public Finance	30	2	Finance & Accounting	Bachelor	3 rd	Fall
Financial Management	30	3	Finance & Accounting	Bachelor	3 rd	Fall
Value Based Management	30	3	Finance & Accounting	Bachelor	3 rd	Fall
Foreign Language (Spanish or German)	30	2	Management	Bachelor	3 rd	Fall
European Union Functioning	16	2	Management	Bachelor	3 rd	Fall
Business Plan	30	3	Management	Bachelor	3 rd	Fall
Corporate & Business Law	30	3	Management	Bachelor	3 rd	Fall
Organizational Behavior – Network Analysis	30	3	Management	Bachelor	3 rd	Fall
Internationalization of Business	30	3	Management	Bachelor	3 rd	Fall
Cross Cultural Communication	30	3	Management	Bachelor	3 rd	Fall
New Venture Creation	30	3	Management	Bachelor	3 rd	Fall
Family Business Development	30	3	Management	Bachelor	3 rd	Fall
Entrepreneurial Business Development	30	3	Management	Bachelor	3 rd	Fall
Internet Marketing	30	3	Management	Bachelor	3 rd	Fall
Strategic Marketing	30	3	Management	Bachelor	3 rd	Fall
Innovations in Marketing	30	3	Management	Bachelor	3 rd	Fall
Foreign Language (Spanish or German)	60	4	Finance & Accounting	Bachelor	2 nd	Fall
Descriptive Statistic	30	4	Finance & Accounting	Bachelor	2 nd	Fall
Macroeconomics	30	3	Finance & Accounting	Bachelor	2 nd	Fall
Corporate and Business Law	30	2	Finance & Accounting	Bachelor	2 nd	Fall



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Economics of the European Union	30	3	Finance & Accounting	Bachelor	2 nd	Fall
Financial Statement Analysis	30	3	Finance & Accounting	Bachelor	2 nd	Fall
Managerial Accounting	30	3	Finance & Accounting	Bachelor	2 nd	Fall
Financial Mathematics	30	3	Finance & Accounting	Bachelor	2 nd	Fall
Banking	30	3	Finance & Accounting	Bachelor	2 nd	Fall
Foreign Language (Spanish or German)	60	4	Management	Bachelor	2 nd	Fall
Civil Law	22	3	Management	Bachelor	2 nd	Fall
Organizational Studies	30	3	Management	Bachelor	2 nd	Fall
HR Management	30	3	Management	Bachelor	2 nd	Fall
Principles of Macroeconomics	30	3	Management	Bachelor	2 nd	Fall
Principles of Marketing	30	3	Management	Bachelor	2 nd	Fall
Organizational Sociology	30	3	Management	Bachelor	2 nd	Fall
Managerial Statistics	45	3	Management	Bachelor	2 nd	Fall
Preparing Financial Statements	30	3	Management	Bachelor	2 nd	Fall
Entrepreneurship & New Venture Development	30	4	Management	Master	2 nd	Fall
Accounting for Strategic Decisions	30	4	Management	Master	2 nd	Fall
Mergers & Acquisitions	30	3	Management	Master	2 nd	Fall
Strategic Negotiations	30	3	Management	Master	2 nd	Fall
Consulting Project	30	3	Management	Master	2 nd	Fall
Qualitative Organizational Diagnostics	30	3	Management	Master	2 nd	Fall
Small Enterprise Consulting	30	3	Management	Master	2 nd	Fall
Management Consulting Lab	30	3	Management	Master	2 nd	Fall
International Business Law	16	2	Management/ double degree with Bradford	Master	2 nd	Fall



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Mergers & Acquisitions	30	3	Management/ double degree with Bradford	Master	2 nd	Fall
Consulting Project	30	3	Management/ double degree with Bradford	Master	2 nd	Fall
Knowledge Management*	20	3	Management/ double degree with Bradford	Master	2 nd	Fall
Organizational Diagnostics*	20	3	Management/ double degree with Bradford	Master	2 nd	Fall
Managing People*	20	3	Management/ double degree with Bradford	Master	2 nd	Fall
Leadership*	20	3	Management/ double degree with Bradford	Master	2 nd	Fall
Process Management*	20	3	Management/ double degree with Bradford	Master	2 nd	Fall
The State, Society and Economy	20	3	Finance & Accounting	Master	2 nd	Fall
Financial Instruments and Financial Risk Management	30	3	Finance & Accounting	Master	2 nd	Fall
Psychology of Financial Markets	20	3	Finance & Accounting	Master	2 nd	Fall
Fundamental Analysis	20	3	Finance & Accounting	Master	2 nd	Fall
Innovations in Investment Project Appraisal	30	4	Finance & Accounting	Master	2 nd	Fall
Excel and VBA Programming	30	4	Finance & Accounting	Master	2 nd	Fall
Financial Crime Prevention	30	4	Finance & Accounting	Master	2 nd	Fall
Anti-Money Laundering	30	4	Finance & Accounting	Master	2 nd	Fall
Business English for LCCI	60	4	Finance & Accounting	Bachelor	1 st	Fall
Foreign Language (Spanish or German)	60	4	Finance & Accounting	Bachelor	1 st	Fall
Interpersonal Communication	30	4	Finance & Accounting	Bachelor	1 st	Fall



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Report Writing and Presentation Skills	30	4	Finance & Accounting	Bachelor	1 st	Fall
Principles of Management	30	4	Finance & Accounting	Bachelor	1 st	Fall
Principles of Law	30	3	Finance & Accounting	Bachelor	1 st	Fall
Mathematics	45	4	Finance & Accounting	Bachelor	1 st	Fall
Marketing for Financial Services	30	3	Finance & Accounting	Bachelor	1 st	Fall
Business English for LCCI	60	4	Management	Bachelor	1 st	Fall
Computer Science	30	4	Management	Bachelor	1 st	Fall
Principles of Management	60	8	Management	Bachelor	1 st	Fall
Principles of Law	12	2	Management	Bachelor	1 st	Fall
Quantitative Methods	45	4	Management	Bachelor	1 st	Fall
Interpersonal communication	30	4	Management	Bachelor	1 st	Fall
Application of Statistics and Econometrics in Finance and Accounting	60	4	Finance & Accounting	Master	1 st	Fall
Research Methodology	30	4	Finance & Accounting	Master	1 st	Fall
Communication and Negotiation Skills	30	3	Finance & Accounting	Master	1 st	Fall
Financial Law	30	4	Finance & Accounting	Master	1 st	Fall
Advanced Corporate Finance	30	5	Finance & Accounting	Master	1 st	Fall
Financial Reporting	30	5	Finance & Accounting	Master	1 st	Fall
Modern Banking Systems	30	5	Finance & Accounting	Master	1 st	Fall
Management in Context & Contemporary Management Theory	30	5	Management	Master	1 st	Fall
Macroeconomics and Business Economics	30	4	Management	Master	1 st	Fall
Application of Mathematical Statistics	30	4	Management	Master	1 st	Fall
Innovativeness and creativity	30	4	Management	Master	1 st	Fall



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International Business Strategy	30	5	Management	Master	1 st	Fall
International Business Environment	30	4	Management	Master	1 st	Fall
Research Methods	30	4	Management	Master	1 st	Fall
Management in Context & Contemporary Management Theory	24	3	Management/double degree with Bradford	Master	1 st	Fall
Macroeconomics and Business Economics	24	3	Management/double degree with Bradford	Master	1 st	Fall
Application of Mathematical Statistics	30	4	Management/double degree with Bradford	Master	1 st	Fall
Finance & Advanced Accounting Methods	24	3	Management/double degree with Bradford	Master	1 st	Fall
Industrial Relations & HR Management	24	3	Management/double degree with Bradford	Master	1 st	Fall
Marketing, Planning & Strategy	24	3	Management/double degree with Bradford	Master	1 st	Fall
International Business Environment	24	3	Management/double degree with Bradford	Master	1 st	Fall
Research Methods	24	3	Management/double degree with Bradford	Master	1 st	Fall
Operations management	24	3	Management/double degree with Bradford	Master	1 st	Fall

***Specialization course. After 12th May it will be confirmed if it is delivered.**



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The list of Law courses and electives offered in Spring 2015 will be available in December 2015/January 2016

Spring Semester 2015/2016	Hours	ECTS	Major	Level	Year of studies	Semester
Polish for exchange students	30	3	for all majors	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Available in December 2015			Law	BBA and MSC	all years	Spring
Preparation for Professional Qualification ACCA/CFA	30		Finance & Accounting	Bachelor	3 rd	Spring
Auditing (Audit and Assurance Services)	30		Finance & Accounting	Bachelor	3 rd	Spring



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Corporate Strategy and Planning	30		Finance & Accounting	Bachelor	3 rd	Spring
Cases in hand-on Finance and Accounting	30		Finance & Accounting	Bachelor	3 rd	Spring
Quality Management	30	2	Management	Bachelor	3 rd	Spring
Negotiations	30	3	Management	Bachelor	3 rd	Spring
Management Business Game	30	2	Management	Bachelor	3 rd	Spring
“Born Global” Entrepreneurship*	30	3	Management	Bachelor	3 rd	Spring
Organizational Diagnostics and Analysis*	30	3	Management	Bachelor	3 rd	Spring
E-Business*	30	3	Management	Bachelor	3 rd	Spring
International Entrepreneurship*	30	3	Management	Bachelor	3 rd	Spring
Marketing Research*	30	3	Management	Bachelor	3 rd	Spring
Strategic Brand Management*	30	3	Management	Bachelor	3 rd	Spring
Foreign Language (German or Spanish)	30	2	Finance & Accounting	Bachelor	2 nd	Spring
Econometrics	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Political Economy of the Global Economy	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Financial Markets	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Performance Management	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Financial Accounting	30	3	Finance & Accounting	Bachelor	2 nd	Spring
International Financial Markets	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Corporate Finance	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Insurance	30	3	Finance & Accounting	Bachelor	2 nd	Spring
Foreign Language (German or Spanish)	30	2	Management	Bachelor	2 nd	Spring
Strategic Management	30	3	Management	Bachelor	2 nd	Spring
Introduction to International Management	30	3	Management	Bachelor	2 nd	Spring
Project Management	30	3	Management	Bachelor	2 nd	Spring



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Managerial Accounting	30	3	Management	Bachelor	2 nd	Spring
Corporate Finance	30	3	Management	Bachelor	2 nd	Spring
Sustainable Development	30	3	Management	Bachelor	2 nd	Spring
Principles of Entrepreneurship	30	3	Management	Bachelor	2 nd	Spring
Qualitative Research	30	3	Management	Bachelor	2 nd	Spring
Business Analysis	30	3	Finance & Accounting	Master	2 nd	Spring
Leadership	20	3	Finance & Accounting	Master	2 nd	Spring
Taxes and Corporate	20	3	Finance & Accounting	Master	2 nd	Spring
Mergers and Acquisitions	30	3	Finance & Accounting	Master	2 nd	Spring
Finance Simulation Games	20	3	Finance & Accounting	Master	2 nd	Spring
Elective course from Corporate Reporting Accounting – ACCA track Specialization or International Banking – AML track Specialization		4	Finance & Accounting	Master	2 nd	Spring
Bank Asset and Liability Management			Finance & Accounting	Master	2 nd	Spring
Process Management	30	5	Management	Master	2 nd	Spring
International Marketing	30	30	Management	Master	2 nd	Spring
International Business Law	16	2	Management	Master	2 nd	Spring
Operations Management	30	5	Management	Master	2 nd	Spring
Strategic Management Game	30	3	Management	Master	2 nd	Spring
International Commercial Contract	30	3	Management	Master	2 nd	Spring
CSR	20	4	Management/ double degree with Bradford	Master	2 nd	Spring
International Marketing	30	4	Management/ double degree with Bradford	Master	2 nd	Spring



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Entrepreneurship and New Venture	30	5	Management/ double degree with Bradford	Master	2 nd	Spring
Strategic Negotiations	30	3	Management/ double degree with Bradford	Master	2 nd	Spring
Strategic Management Game	30	3	Management/ double degree with Bradford	Master	2 nd	Spring
Business English for LCCI	60	4	Finance & Accounting	Bachelor	1 st	Spring
Foreign Language (German or Spanish)	60	4	Finance & Accounting	Bachelor	1 st	Spring
Sports	30	1	Finance & Accounting	Bachelor	1 st	Spring
Critical Thinking	30	3	Finance & Accounting	Bachelor	1 st	Spring
Ethics in Finance and Accounting	30	3	Finance & Accounting	Bachelor	1 st	Spring
Microeconomics	30	3	Finance & Accounting	Bachelor	1 st	Spring
Mathematics	15	3	Finance & Accounting	Bachelor	1 st	Spring
Computer Science	30	2	Finance & Accounting	Bachelor	1 st	Spring
Preparing Financial Statements	45	4	Finance & Accounting	Bachelor	1 st	Spring
Principles of Finance	45	3	Finance & Accounting	Bachelor	1 st	Spring
Business English for LCCI	60	4	Management	Bachelor	1 st	Spring
Foreign Language (German or Spanish)	60	4	Management	Bachelor	1 st	Spring
Ethics	30	3	Management	Bachelor	1 st	Spring
Principles of Psychology	30	3	Management	Bachelor	1 st	Spring
Microeconomics	30	4	Management	Bachelor	1 st	Spring
Quantitative Methods	15	2	Management	Bachelor	1 st	Spring
Critical Thinking	30	3	Management	Bachelor	1 st	Spring
Sports	30	1	Management	Bachelor	1 st	Spring
Principles of Finance	30	3	Management	Bachelor	1 st	Spring



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Report Writing & Presentation Skills	30	3	Management	Bachelor	1 st	Spring
Application of Statistics and Econometrics in Finance and Accounting	30	4	Finance & Accounting	Master	1 st	Spring
Governance, Society and Accounting	30	3	Finance & Accounting	Master	1 st	Spring
Advanced Macroeconomics	30	4	Finance & Accounting	Master	1 st	Spring
Corporate Valuation	30	4	Finance & Accounting	Master	1 st	Spring
Technical Analysis	20	3	Finance & Accounting	Master	1 st	Spring
Portfolio Analysis*	30	4	Finance & Accounting	Master	1 st	Spring
Advanced Financial Reporting*	30	4	Finance & Accounting	Master	1 st	Spring
Compliance in Banking*	30	4	Finance & Accounting	Master	1 st	Spring
CSR	20	4	Management	Master	1 st	Spring
Psychology in Management	30	5	Management	Master	1 st	Spring
Leadership	30	5	Management	Master	1 st	Spring
Cross Cultural Management	30	5	Management	Master	1 st	Spring
HR Development*	30	3	Management	Master	1 st	Spring
Diversity in Work and Organizations*	30	3	Management	Master	1 st	Spring
Strategic Marketing*	30	3	Management	Master	1 st	Spring
Strategy Classics: Competitive Advantage and Value Creation*	30	3	Management	Master	1 st	Spring
Action Research Consulting*	30	3	Management	Master	1 st	Spring
Effective Communication with Clients and Decision-makers*	30	3	Management	Master	1 st	Spring
International Business Strategy	24	4	Management/ double degree with Bradford	Master	1 st	Spring



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Cross Cultural Management	24	3	Management/ double degree with Bradford	Master	1 st	Spring
International Business in Developing Economies	24	3	Management/ double degree with Bradford	Master	1 st	Spring
Business Management in EU	24	3	Management/ double degree with Bradford	Master	1 st	Spring
Contemporary Strategic Management	30	3	Management/ double degree with Bradford	Master	1 st	Spring
Strategic Financial Management	30	3	Management/ double degree with Bradford	Master	1 st	Spring
Strategic Marketing	30	3	Management/ double degree with Bradford	Master	1 st	Spring

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